



# Technology Development Consultants

## 10 Step System

Rules 4, 7, & 8

### Rule 4:

\*Don't ever disrespect the industry you are in and never disrespect your money!

- You must pay yourself interest.

### Rule 7:

- If you don't ask you get nothing of the same
- What could they possibly say?
  - NO? That puts the onus on them
- Do they have anybody else?
  - That is usually no. You are the best at what you do. They know that & you know that.
- Stop selling yourself short.

### Rule 8:

- If the person can not explain anything to you in simple terms then that person doesn't know themselves.
- No whining or crying

Disclaimer: I don't render any legal, accounting, engineering, or medical advice. I'm not licensed in any of these fields and I don't portray myself as a professional in anything. Everything I make statements of is experience and allegedly. Theater of the mind. Please hold all questions until the end. If I offend anyone I apologize, I don't care.